

2023 Outlook

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Kathryn E. Schwartz Chief Executive Officer kschwartz@PawleysAdvisors.com January 14th, 2023





- Inflation
- The Fed and the Disconnected Bond Market
- Yield Curve
- China Re-Opening
- Corporate Earnings
- Portfolio Actions for 2023
- Pawleys Dividend and Growth 2022 Performance
- invest right, live rightTM



Inflation



- Inflation rose during Covid due to supply chain issues, and again during oil price spike
- Housing squeeze skews inflation measures
- Peak inflation in June 2022
- Gas process have fallen from national average of \$5.02/gallon in June to \$3.17 in December, which is even lower that a year ago
- Cooling inflation may slow Fed rate increases, but also dampen earnings

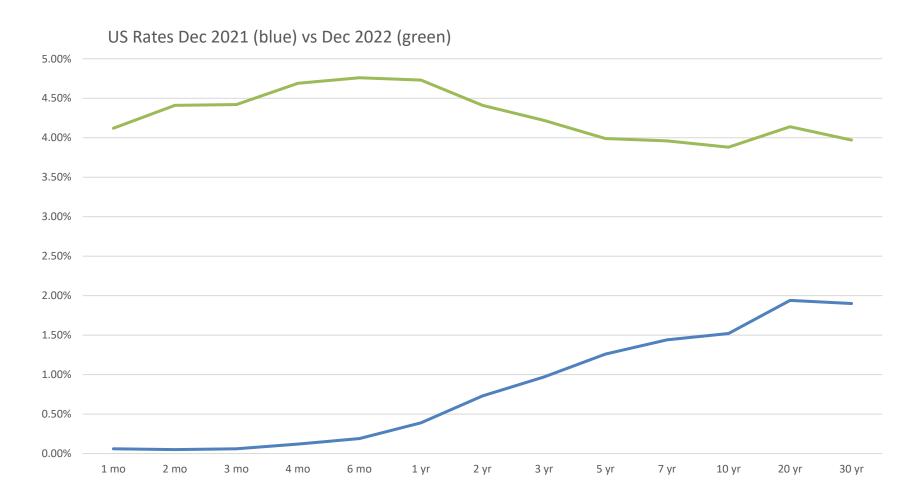
The Fed & the Disconnected Bond Market



- Rate hike cycle has been rapid
- Fed statements show rate increases through 2023...
- Yet futures on interest rates indicate 4½% Fed Funds rate by spring, and rates fall later in 2023
- Recession usually does not occur with low unemployment, but yield curve has inverted
- May avoid 2023 recession, but growth could slow

Yield Curve









China Re-Opening

- Lifting zero-tolerance Covid policies and mobility restrictions
- Easing pressure on supply chains
- Massive pent-up demand from three years of restrictions
- Low mortgage rates and high household savings balances





- FTX bankruptcy washed out speculative areas of the market – Crypto, non-profitable technology companies, and SPACs
- Only certain areas slowing housing and goods
- Services continue to beat expectations
- Global slowing expected to be very mild
- Washington gridlock is typically good for earnings and the stock market

Portfolio Actions for 2023



- Stock of companies with little or no debt, good earnings growth, and solid cash-flow
- Maintain cash balances to meet needs
- Keep maturities short with certificates of deposit and tax-free municipal bonds
- Avoid panic if debt ceiling problems arise in Washington
- Don't abandon asset allocation and diversification



Pawleys Dividend Fund			\$:	1,000,000.00							12	/30/2022					
Company	Symbol	Weight	Со	ost Basis	1/0	03/2022 рж	shares	div	vidends	splits	curre	ent price	curr	ent mkt value	Tot	al Return	ytd TR
Activision Blizzard	ATVI	9.0%	\$	90,000.00	\$	66.44	1355	\$	636.66		\$	76.55	\$	103,695.06	\$	104,331.73	16%
Home Depot Inc	HD	10.0%	\$	100,000.00	\$	416.57	240	\$	1,824.42		\$	315.86	\$	75,823.99	\$	77,648.41	-22%
Estee Lauder Companies Inc	EL	8.0%	\$	80,000.00	\$	368.49	217	\$	534.07		\$	248.11	\$	53,865.23	\$	54,399.31	-32%
Phillips 66	PSX	5.0%	\$	50,000.00	\$	72.89	686	\$	2,627.25		\$	104.08	\$	71,395.25	\$	74,022.50	48%
JPMorgan Chase & Co	JPM	7.0%	\$	70,000.00	\$	159.86	438	\$	1,751.53		\$	134.10	\$	58,720.13	\$	60,471.66	-14%
Bank of America Corp	BAC	7.0%	\$	70,000.00	\$	45.09	1552	\$	1,335.11		\$	33.12	\$	51,417.17	\$	52,752.27	-25%
Regeneron Pharmaceuticals Inc	REGN	7.0%	\$	70,000.00	\$	625.00	112	\$	-		\$	721.49	\$	80,806.88	\$	80,806.88	15%
UnitedHealth Group Inc	UNH	7.0%	\$	70,000.00	\$	500.00	140	\$	896.00		\$	530.18	\$	74,225.20	\$	75,121.20	7%
Waste Management Inc	WM	9.0%	\$	90,000.00	\$	166.47	541	\$	1,405.66		\$	156.88	\$	84,815.28	\$	86,220.94	-4%
Lam Research Corp	LRCX	10.0%	\$	100,000.00	\$	721.13	139	\$	894.43		\$	420.30	\$	58,283.53	\$	59,177.96	-41%
Visa Inc	V	10.0%	\$	100,000.00	\$	217.52	460	\$	724.07		\$	207.76	\$	95,513.06	\$	96,237.13	-4%
Steel Dynamics Inc	STLD	4.0%	\$	40,000.00	\$	62.33	642	\$	872.77		\$	97.70	\$	62,698.54	\$	63,571.31	59%
Nextera Energy Inc	NEE	4.0%	\$	40,000.00	\$	93.42	428	\$	727.90		\$	83.60	\$	35,795.33	\$	36,523.23	-9%
	cash	3.0%	\$	30,000.00	\$	1.00	30000				\$	1.00	\$	30,000.00	\$	30,000.00	0%
		100.0%	\$:	1,000,000.00				\$1	4,229.88				\$	937,054.66	\$	951,284.53	

Please check with Pawleys to see if these ideas fit within your existing portfolio.

No adjustments have been made to portfolio or benchmark for fees and taxes.

Past performance does not indicate future results.

Datasource: YAHOO! Finance, verified on Bigcharts.

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The quality of our research relies on the accuracy of data and information provided by companies and third parties. Pawleys does not guarantee completeness or accuracy. Future results cannot be guaranteed.

-**4.87%** -7.00% DJIA

Pawleys +/- Index: 2.13%



Pawleys Mini-Growth Fund



Pawleys Mini-Growth Fund			\$	1,000,000.00							1	2/30/2022	2				
Company	Symbol	Weight	Co	ost Basis	1/0	4/2022 рх	shares	divid	dends	splits	cur	rent price	curr	rent mkt value	Tot	tal Return	ytd TR
Arista Networks Inc	ANET	10.00%	\$	100,000.00	\$	144.09	694	\$	-		\$	121.35	\$	84,218.20	\$	84,218.20	-16%
Lennar Corp	LEN	10.00%	\$	100,000.00	\$	115.84	863	\$1,2	294.89		\$	90.50	\$	78,125.00	\$	79,419.89	-21%
Ulta Beauty Inc	ULTA	9.00%	\$	90,000.00	\$	413.70	218	\$	-		\$	469.07	\$	102,045.69	\$	102,045.69	13%
Valero Energy Corp	VLO	9.00%	\$	90,000.00	\$	75.80	1187	\$ 4,6	554.35		\$	126.86	\$	150,625.33	\$	155,279.68	73%
MasterCard Inc	MA	15.00%	\$	150,000.00	\$	359.79	417	\$ 8	817.14		\$	347.73	\$	144,972.07	\$	145,789.21	-3%
Regeneron Pharmaceuticals Inc	REGN	15.00%	\$	150,000.00	\$	721.86	208	\$	-		\$	737.15	\$	153,177.21	\$	153,177.21	2%
FTI Consulting	FCN	9.00%	\$	90,000.00	\$	154.25	583	\$	-		\$	158.80	\$	92,654.78	\$	92,654.78	3%
Applied Materials Inc	AMAT	10.00%	\$	100,000.00	\$	157.74	634	\$ 6	546.63		\$	97.38	\$	61,734.50	\$	62,381.13	-38%
Ameren Corp	AEE	9.00%	\$	90,000.00	\$	89.01	1011	\$ 2,3	386.25		\$	88.92	\$	89,909.00	\$	92,295.25	3%
	cash	4.0%	\$	40,000.00	\$	1.00	40000	\$	-		\$	1.00	\$	40,000.00	\$	40,000.00	0%
		100.0%	\$	1,000,000.00				\$ 9,7	799.27				\$	997,461.77	\$:	1,007,261.04	

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No adjustments have been made to portfolio or benchmark for fees and taxes.	
Past performance does not indicate future results.	0.73%
Datasource: YAHOO! Finance, verified on Bigcharts.	
www.PawleysAdvisors.com	-18.30%
www.PawleysCapital.com	S&P 500
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	19.03%





Pawleys Growth Fund

Pawleys Growth Fund			\$ 1	,000,000.00								/30/2022						
Company	Symbol	Weight	Cos	st Basis	1/04	/2022 px	shares	di	vidends	splits	curr	ent price	curre	nt mkt value	Tot	al Return	yt	td Tl
Netflix	NFLX	5.0%	\$	50,000.00	\$	597.96	84	\$	-		\$	294.88	\$	24,657.17	\$	24,657.17		-51%
Arista Networks Inc	ANET	5.0%	\$	50,000.00	\$	144.09	347	\$	-		\$	121.35	\$	42,109.10	\$	42,109.10	÷	-16%
Lennar Corp	LEN	5.0%	\$	50,000.00	\$	115.84	432	\$	647.44		\$	90.50	\$	39,062.50	\$	39,709.94	÷	-21%
TopBuild Corp	BLD	5.0%	\$	50,000.00	\$	275.79	181	\$	-		\$	156.49	\$	28,371.22	\$	28,371.22	-	-43%
National Beverage Corp	FIZZ	4.0%	\$	40,000.00	\$	45.42	881	\$	-		\$	46.53	\$	40,977.54	\$	40,977.54		2%
Ulta Beauty Inc	ULTA	4.0%	\$	40,000.00	\$	413.70	97	\$	-		\$	469.07	\$	45,353.64	\$	45,353.64		13%
Valero Energy Corp	VLO	4.0%	\$	40,000.00	\$	75.80	528	\$:	2,068.60		\$	126.86	\$	66,944.59	\$	69,013.19		73%
MasterCard Inc	MA	4.0%	\$	40,000.00	\$	359.79	111	\$	217.90		\$	347.73	\$	38,659.22	\$	38,877.12		-3%
Intercontinental Exchange Inc	ICE	4.0%	\$	40,000.00	\$	136.53	293	\$	445.32		\$	102.59	\$	30,056.40	\$	30,501.72		-24%
Evercore Inc	EVR	4.0%	\$	40,000.00	\$	136.40	293	\$	832.84		\$	109.08	\$	31,988.27	\$	32,821.11	÷	-18%
Hologic, Inc	HOLX	6.0%	\$	60,000.00	\$	76.51	784	\$	-		\$	74.81	\$	58,666.84	\$	58,666.84		-2%
Molina Healthcare, Inc	MOH	6.0%	\$	60,000.00	\$	315.38	190	\$	-		\$	330.22	\$	62,823.26	\$	62,823.26		5%
Laboratory Corporation of America	LH	6.0%	\$	60,000.00	\$	313.10	192	\$	413.93		\$	235.48	\$	45,125.52	\$	45,539.44		-24%
FTI Consulting	FCN	4.0%	\$	40,000.00	\$	154.25	259	\$	-		\$	158.80	\$	41,179.90	\$	41,179.90		3%
Old Dominion Freight Line Inc	ODFL	4.0%	\$	40,000.00	\$	358.06	112	\$	134.06		\$	283.78	\$	31,701.95	\$	31,836.01	÷.	-20%
Applied Materials Inc	AMAT	7.0%	\$	70,000.00	\$	157.74	444	\$	452.64		\$	97.38	\$	43,214.15	\$	43,666.79	÷	-38%
Zebra Technologies Corp	ZBRA	7.0%	\$	70,000.00	\$	592.08	118	\$	-		\$	256.41	\$	30,314.65	\$	30,314.65	-	-57%
Logitech International	LOGI	7.0%	\$	70,000.00	\$	85.14	822	\$	805.73		\$	62.25	\$	51,180.41	\$	51,986.14		-26%
Commercial Metals Company	CMC	3.0%	\$	30,000.00	\$	36.50	822	\$	476.71		\$	48.30	\$	39,698.63	\$	40,175.34		34%
Ameren Corp	AEE	3.0%	\$	30,000.00	\$	89.01	337	\$	795.42		\$	88.92	\$	29,969.67	\$	30,765.08		3%
Here of the set of the set of the Mer.	cash	3.0%	\$	30,000.00	\$	1.00	30000	\$	-		\$	1.00	\$	30,000.00	\$	30,000.00		0%
		100.0%	\$ 1	.,000,000.00				\$	7,290.60	1			\$	852,054.63	\$	859,345.23		
Please check with Pawleys to see if the	nese ideas t	fit within y	your	existing port	olio.													
No adjustments have been made to p	portfolio or	benchma	ark fo	or fees and ta	(es.													
Past performance does not indicate f	uture resu	lts.											-14.0	07%				
Datasource: YAHOO! Finance, verifie	d on Bigcha	arts.																

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S&P 500

-18.30%

Pawleys +/- Index: 4.23%

"When you are grateful, fear disappears and abundance appears."

-Anthony Robbins



Pawleys Investment Advisors, LLC

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